

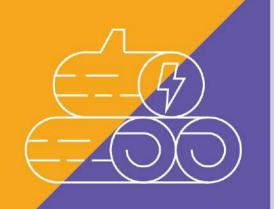


Investor Conference

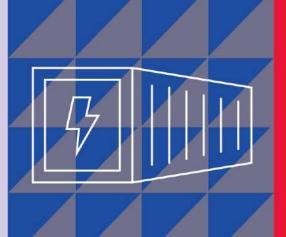
November 2024



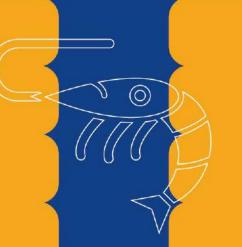




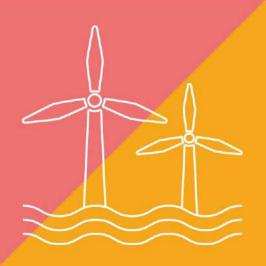












# AGENDA

- - 3Q24 Results and Outlook
- **Company Overview**
- Services for Sustainability

**ESG** Highlights

# Disclaimer

J&V Energy Technology (the Company)' s statements on its current expectations are forward-looking statements subject to significant risks and uncertainties and actual results may differ materially from those contained in prospective statements.

Except as required by law, we undertake no obligation to update any forward-looking statement, whether as a result of new information, future events, or otherwise.

# 3Q24 Results and Outlook

## 9M24 Results



Consolidated Revenue

NT\$ 2.63 bn

Revenue from Electricity Trading

NT\$ 803<sub>mn</sub>

**Revenue from Water Treatment** 

NT\$ 442<sub>mn</sub>

**Gross Profit** 

NT\$ 371 mn

**Net Income to Parent** 

NT\$ 139 mn

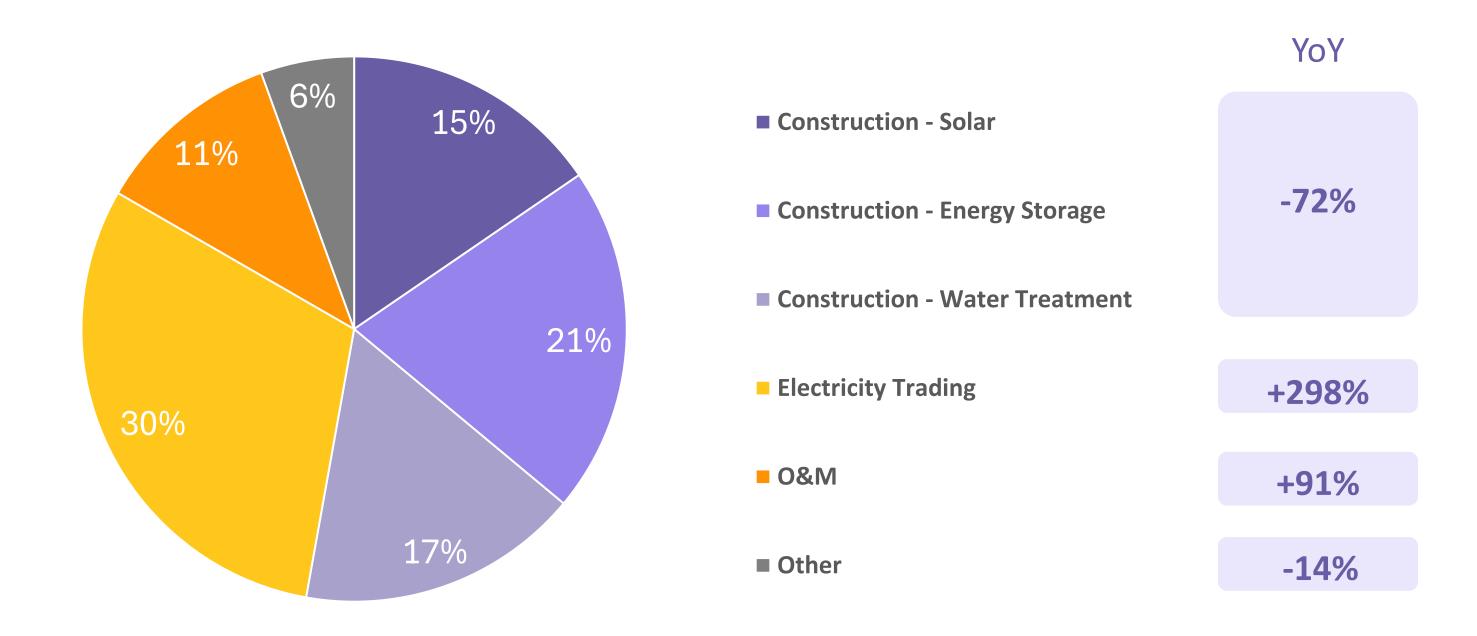
**Earnings Per Share** 

NT\$ 1.12

## 9M24 Revenue Breakdown



9M24 Construction revenue declined, primarily due to delays in large-scale projects. However, revenue from water treatment continued to grow, and electricity trading achieved exponential growth, driven by a rapid increase in electricity supply.





# **Electricity Trading: Leading Green Energy Trading Platform by Market Share**

2024/1-2024/10

Rank  $\underline{No.1}$  out of Solar Certificates Issued, with 27.42% market share<sup>1</sup>.

Rank	Companies	Market Share
1	Greenet	27.42%
2	Company A	26.45%
3	Company B	11.24%
4	Company C	8.86%
5	Company D	6.78%

- By providing green energy, we gain a deeper understanding of companies' needs and challenges on the path to RE100, which not only supports J&V's business growth but also fosters the development of diverse renewable energy solutions and strengthens client relationships.
- To drive sustainable development and support the continued expansion of the group's operational scale, GREENET is planning a strategic entry into the capital market in the near future.

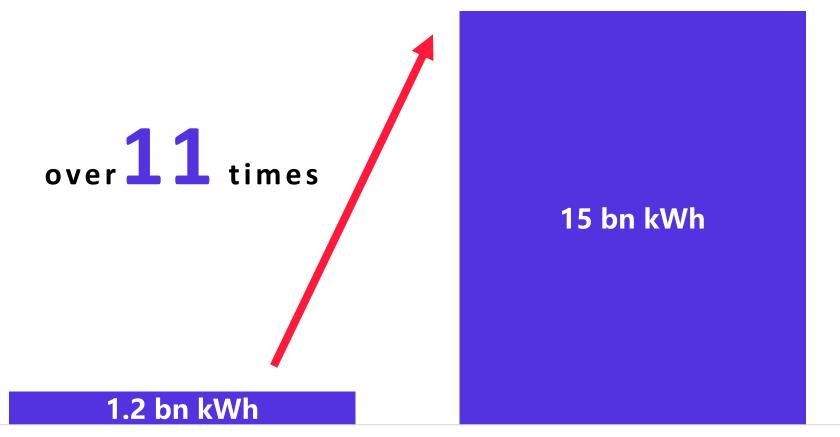


# **Electricity Trading: An Emerging Sector**

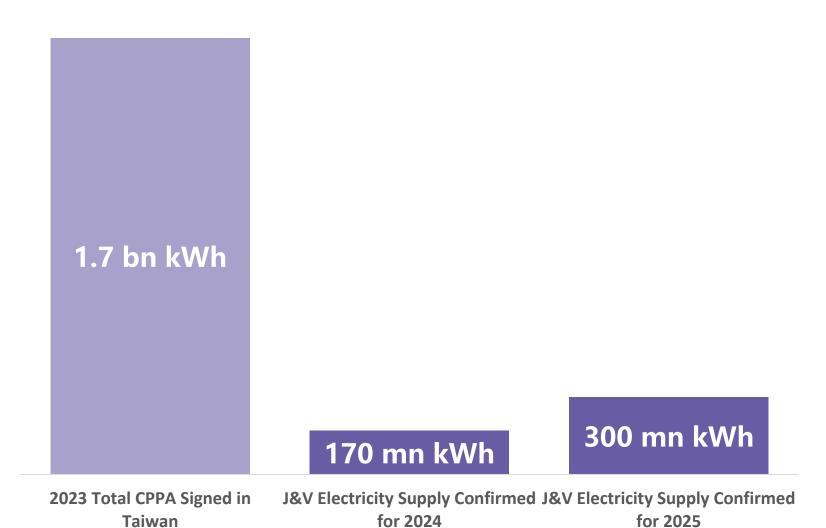
Amid the global trend toward net-zero carbon emissions and the goal to achieve RE100, companies are increasingly seeking green energy supplies, fueling substantial growth in the green electricity trading sector.

The cumulative CPPA contracts signed for 2024 are expected to exceed the original target of 15 billion kWh





J&V's Cumulative CPPA Signed by the End of 2023 J&V's Projected Cumulative CPPA Signed by the End of 2024



Source: National Renewable Energy Certification Center; Compiled by J&V

Note 1: CPPA contracts signed with corporate buyers only.

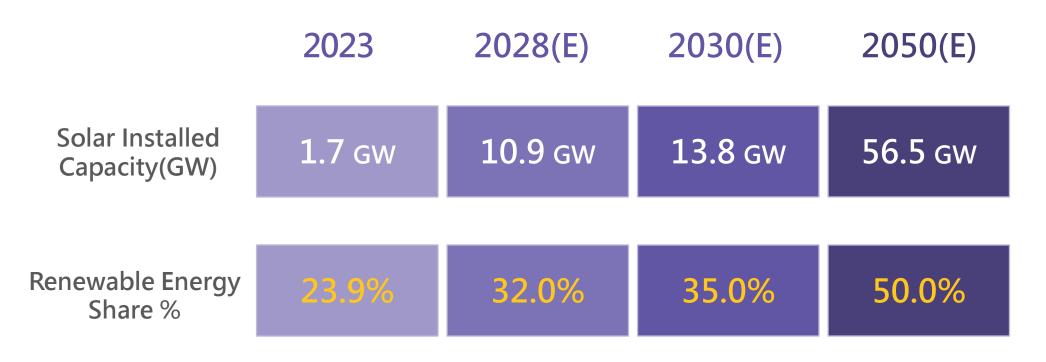
Note 2: Contracts signed with both corporate buyers and the renewable energy sellers.



# Philippine Subsidiary Targets 500 MW Investment Over Next Five Years

- J&V has formed a joint venture with SolarNRG, the leading company in the Commercial & Industrial (C&I) solar sector in the Philippines, to establish a subsidiary, SolarX. The goal is to invest in 500 MW of solar projects within the next five years, allowing participation in local bidding processes or direct supply to local users.
- The Philippine subsidiary is currently preparing proposals and is expected to participate in the local government's Green Energy Auction Program (GEAP) in 1Q25. The local government released bidding capacities of 2 GW in 2022 and 11.6 GW in 2023. Winning companies can sign long-term power purchase agreements with the government.

# Philippines' Solar Capacity Targets and Projected Renewable Energy Share in the Total Electricity Generation (%)





# Expanding Energy Storage Business in Japan



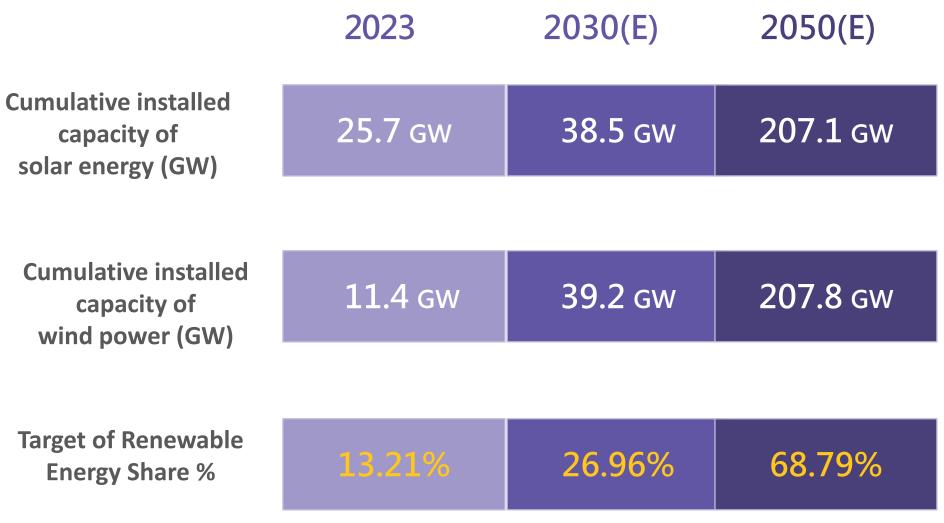
- TPE Energy has established a subsidiary in Japan, Recharge Power Inc., officially entering the Japanese energy storage market.
- We target to invest at least 30 energy storage sites with a total capacity of 60 MW.
  The energy storage projects will commence construction successively and are scheduled to be completed sequentially between 2025 and 2026, gradually contributing to profitability.
- In the future, the Japanese subsidiary may also undertake various types of energy storage projects, including extra-high voltage decarbonization projects, merchant projects, and behind-the-meter energy storage EPC projects.



# Established the Subsidiary, Victory New Energies, to Enter the Vietnam Market

- J&V has established a subsidiary, Victory New Energies, in Vietnam to deepen its local presence. The company assists Taiwanese businesses in adopting solar power generation and direct power purchase agreements to facilitate their energy transition.
- Actively develop self-owned solar projects and undertake solar EPC projects, with a current development pipeline of 30–40 MW.
- The Vietnamese government plans to invest \$13.5 billion annually over the next 10 years to develop the power system¹. The goal is to meet the country's electricity demand while also developing a green energy industry service center and becoming a green energy exporter. The target is to export 5-10 GW of green power by 2030.

Vietnam's Target for Solar and Wind Power Installed Capacity and Renewable Energy Share in the Total Electricity Generation (%)





## 2024 Outlook

#### 2024: Lay the Strategic Foundation for the Next Five Years

- Due to the delay in the start of large-scale projects, revenue from construction projects has slowed this year. However, substantial growth is expected in electricity trading and water treatment.
- GREENET plans to supply 170 million kWh of green electricity this year.
- The 60 MW energy storage project, in collaboration with RiTdisplay, has begun construction.
- Actively recruit top talent, capital, and strategic partners to drive expansion in domestic and international markets.

#### Actively Expand into Overseas Markets and Explore Diverse Opportunities

- The overseas strategy emphasizes solar energy, with a focus on rooftop PV installation opportunities as Taiwanese companies expand manufacturing in Southeast Asia, while also proactively evaluating wind energy and energy storage prospects in Japan and Southeast Asia.
- Current investments in wind energy hold significant potential to further enhance profitability.



## 2025 Outlook

#### 2025: The Inaugural Year of High Growth for J&V's Next Three-Year Strategy

- The four main revenue streams—solar & green energy, energy storage, electricity trading, and water treatment—are all expected to grow. Gross margins are also expected to improve due to improvement in the revenue mix.
- Solar & Green Energy: Two large-scale 60 MW projects are scheduled to commence consecutively.
- Energy Storage: Revenue recognition from the 60 MW storage project in partnership with RiTdisplay will continue, with additional projects under development.
- Electricity Trading: The green energy supply confirmed for 2025 has already exceeded 300 million kWh and the amount will continue to increase.
- Water Treatment: As the backlog continues to accumulate, this segment will provide stable revenue, ensuring high revenue visibility and continuing to grow.

#### Expanding Global Footprints and Diversifying Revenue to Enhance Shareholder Value

- In overseas markets, projects in the Philippines, Vietnam, and Japan are progressing smoothly, with initial profitability expected primarily through investment returns.
- GREENET is planning to enter the capital markets in the near future.
- Actively pursuing the development of innovative green energy sources.



# Core Strategy: Targeting Industry-Leading Long-Term ROE

## ROE

Focusing on Green Energy and Sustainability, Maintaining Industry-Leading Long-Term ROE



- Solar Energy
- Energy Storage
- Electricity Trading
- Water Treatment
- Development of Innovative Green Energy and Eco-friendly Focused Businesses
- Expansion into Overseas Markets



#### Strategic Investments

- EPC Projects
- Expanding Innovative Green Energy and Circular Economy Knowledge
- Promising Industries and Companies
- Enhance Business Development
- Overseas Regulatory Constraint or Other Considerations

Revenue

**Investment Returns** 

# 

# Company Overview



## J&V at a Glance

#### Overview

Renewable Energy & Eco-friendly Industry













US\$ 768 mn

Market Cap

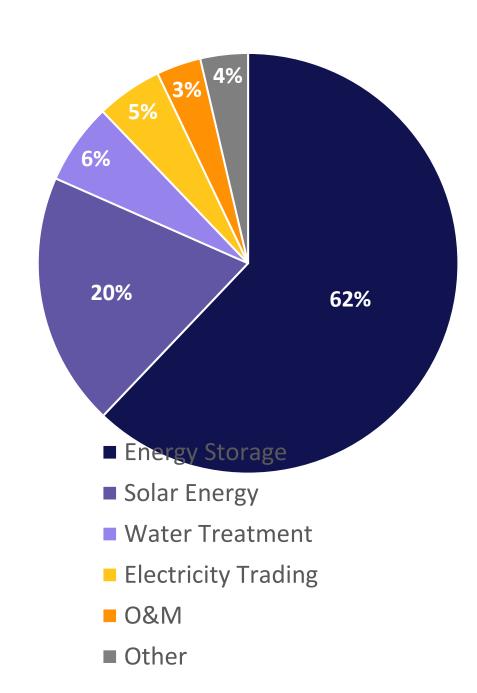
US\$ 212M
2023 Total Revenue

**18.8%** *2023 Gross Margin* 

30.9% 2023 ROE

#### **Revenue Mix**

Pursuing Quality Growth



#### **Footprint**

Going Regional



Note 1: Market cap as of November 13, 2024. Revenue mix is based on 2023 revenue.

# Named as the top 100 fast-growing companies in 2023 and 2024 by CommonWealth Magazine.

From 2020 to 2022, J&V achieved a revenue CAGR of 446%, securing the #1 position among rapidly growing companies.









# J&V WAS INCLUDED IN MSCI Global Small Cap Index

J&V has been newly included in the latest semi-annual adjustment of the MSCI Global Small Cap Index, announced on May 15, 2024

## **Company Milestone**

#### J&V Established

Completed 6.6MW solar projects including the first successful subsidence area project in Taiwan

#### **Sold Solar Assets to** BlackRock Real Assets\*

- BlackRock acquired 70 MW of solar assets
- Completed Taiwan's largest floating PV system tender

#### **Invested in TIENLI** Offshore Wind Tech

 Completed a fishery & electricity symbiosis farm, collaborating with Institute of Information Industry & Taiyen Green Energy

#### Listed on the Emerging **Board in January**

- Developed two 100MW BESS sites
- Offshore Wind Taiwan Team was awarded 495MW capacity
- Signed CPPAs with Gogoro and Micron
- Invested in Dong Fang Offshore



#### The First to Migrate to TWSE **Listing from TIB**

- **Established Philippines** subsidiary Solar X
- The SSP Group invested in Revo Power's onshore wind farms, collaborating on overseas project development
- Signed the letter of intent for 4 bn kwh green power purchase with ASE Group
- Acquired Nexus Materials
- Newly included into MSCI Global Small Cap Index



**Broadening Focused Areas** Go Regional

**Building Foundation** 

2019

2020

2021

村自 4 4

2022

2023

Completed Taipei Legislative Yuan' s roof-top solar project and Su-Ao port solar project

- **BlackRock** Real Assets acquired another 115 MW of solar assets from J&V
- Collaborated with Google and assisted renewable energy purchase

#### Acquired the biggest fishery & electricity symbiosis farm in TW, Beimen project

- Acquired Energy Storage Company, TPE Energy and **WEISHENG** Wastewater Treatment
- Established Offshore Wind Taiwan Team
- Established GREENET renewable energy trading platform

#### Listed on the Taiwan **Innovation Board in March**

- Invested in Revo Power, Greenhealth Water Resources, ID Water and InnoRs Biotechnology
- GREENET signed energy trading trust with Kaohsiung Bank
- Acquired Diwei Power and Liangwei Power
- Named as the #1 position of the 100 fastgrowing companies in 2023 by CommonWealth Magazine

2016

2017

2018

2024

19



## **Experienced Management Team**

#### Young management with diverse backgrounds

### Shu-Min Chao

Co-founder & CEO



- Director, CFO, and COO J&V Energy
- CFO New Green Power
- Manager of the Audit Department and Tax Department – PwC
- Bachelor's degree in Library and Information Science, National Taiwan University
- Taiwan CPA
- Certified Sustainable Development Carbon Management Manager

#### Kai Tan

Co-founder & Vice President



- Director TPiSA
- Vice Chairman GESA
- Director and CEO J&V Energy
- Director New Green Power
- Bachelor's degree in Mathematics and Finance, National Taiwan University

#### **Johnny Chang**

Co-founder & Head of Sustainability



- Co-founder Achievement Investment
- CEO Ever Fountain
- Executive Director Asia Energy
- Director New Green Power
- Bachelor's degree in Business
   Administration, Chinese Culture
   University

# **Experienced Management Team**



#### Young management with diverse backgrounds









#### Jerome Tan

**Chief Investment Officer** 

- Taiwan Chairman BlueFloat Energy
- CIO Dong Fang Offshore
- CIO New Green Power
- Investment Manager Macquarie Capital
- Bachelor's degree in Finance, Nanyang Business School

#### Vanessa Yang

Senior AVP, Development & Project Management

- Deputy GM New Green Power
- Master's degree in Chemical and Materials Engineering, Tamkang University

#### William Lin

AVP of Financial and Accounting Dept.

- Senior Specialist of Tax Department at PwC
- Deputy Manager of the Audit Department – Deloitte
- Master's degree in Management, New York University
- Taiwan CPA and AICPA

#### **Arthur Tang**

**GM of GREENET** 

- Optical Engineer Coretronic Corporation
- Bureau Director Economic Development, New Taipei City Government
- Director Tourism and Communication Department, Taipei City Government
- Ph.D. in Electronic Engineering, NYCU

#### Joe Chu

AVP of BD Dept. PV & BESS

- Over 15 years of experience in the solar energy industry.
- Manager Sino-American Silicon Products
- Manager General Energy
- Representative of SunnyRich

# **Experienced Management Team**



#### Young management with diverse backgrounds











#### **Ivan Cheng**

## AVP of Engineering Management

- Project Management Manager at Tatung
- Engineer Walsin Info-electric Assistant Manager – Sun-forever Energy Tech.
- Associate Researcher Industrial Technology Research Institute
- Bachelor's degree in Engineering and Systems Science, Tsinghua University

#### Yang Liu

AVP of New Energy Dept.

- Researcher Metal Industries
   Research & Development Centre
- Associate Engineer the Economic Development Green Energy Industry Promotion Center
- Ph.D. in Engineering Science and Ocean Engineering, National Taiwan University

#### Karen Ho

AVP of Investment Research Dept.

- Project Manager WPG HOLDINGS
- Manager CDF Holding
- Manager PIDA
- Master's degree in Business Administration, National Taiwan University
- Bachelor's degree in Physics, National Taiwan University

#### **Eric Huang**

AVP of Finance & Accounting Dept.

- Manager PwC
- Master's degree in Accounting and Finance, National Chung Cheng University

#### **Ariel Chang**

Senior Manager of Marketing & PR Dept.

- Senior Reporter SET News
- Senior Reporter USTV News
- Senior Reporter Ctity News
- Master's degree in Business
   Administration, University of Leicester



# Competitive Advantage

#### **Experienced team**

J&V' s team has been in the solar energy industry early, with abundant experience in dealing with foreign companies, local landlords, corporates and governments, leading to a shorter and smoother process with several iconic projects and an established brand name.

# Largest Fishery & Electricity Symbiosis
Project #Experience with Stakeholders #
Streamlined Development Process # Brand
Name

# Outstanding Execution & Service Quality

With a better understanding of the policy trends and land regulations, we manage risks with extra care, achieving higher project success rates. We are one of the first in the energy storage industry and have acquired 40 years of experience in water treatment. We offer excellent service quality based on our indepth industry knowhow.

# Taipower' s First AFC Tender #
Largest BESS Sites # Prudent Risk
Management # Better Design

# Innovative Minds & Adventurous Culture

With a clear focus on the renewable energy and the circular economy sector, we constantly do research on new areas and new markets. We have successfully entered into new sectors through M&A and strategic investments.

# Successful Investment & Divestment # Well-executed M&A # Expanding Industry Knowhow & Talent Pool

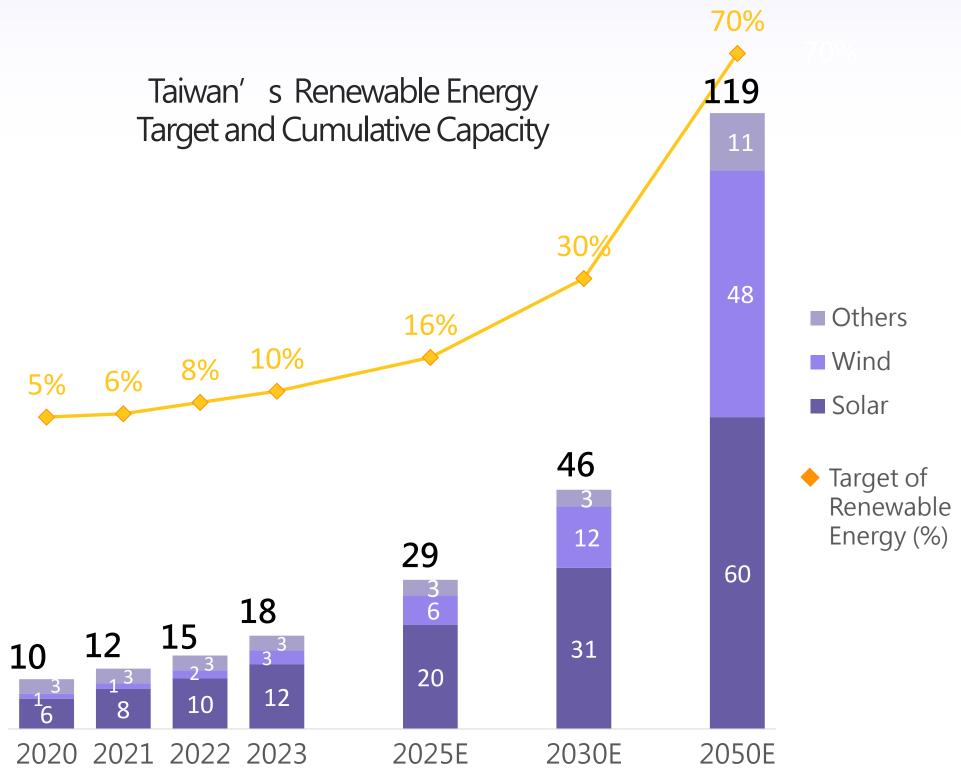
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# Services for Sustamability



# **RE100 Drives High Demand**

- RE100: Corporate members must publicly commit to achieving 100% renewable electricity usage between 2020 and 2050. The RE100 network includes 400+ global member companies.
- Apple: Over 300 manufacturers are now committed to using 100% clean energy by 2030.
- Microsoft: To achieve its zero-carbon goal by 2030, Microsoft has mandated their supply chain to follow.
- TSMC: In Sep 2023, accelerated its RE 100 goals, moving its target to 2040 and raising its 2030 renewable energy target from 40% to 60% across all operations.





J&V recognizes the importance of developing diverse renewable energy sources to support businesses in achieving their RE100 mm ments.

# **Business Landscape**













## Solar Energy



Water **Treatment** 

Energy **Trading Platform** 

Wind Energy



We also own or invest in Solar Energy projects or projects that help us win more EPC contracts.



We also own or invest in Energy Storage projects





**61%** holdings

20% holdings



**100%** holdings



**Marine Engineering for Offshore Wind** 



**Onshore Wind Energy** 



50% holdings

**Established Offshore** Wind Taiwan Team <sup>27</sup>

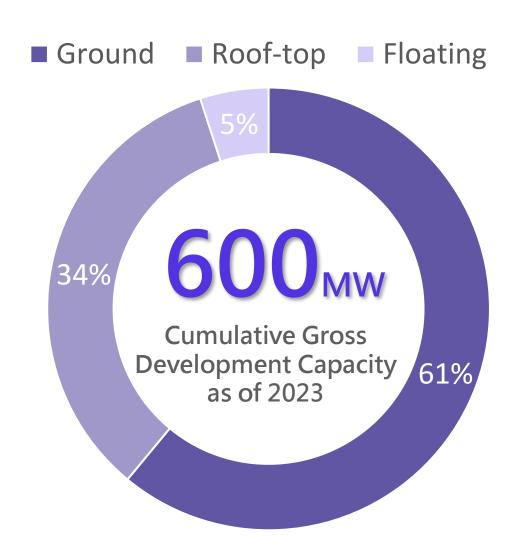


79% holdings



# Solar Energy: Where We Began





- Industry leader: J&V dominates in various types of PV projects in Taiwan. We have a market share of 5% in a fragmented market.
- Outstanding Execution: Besides achieving a high success rate, we have an established brand name compared with smaller players and better flexibility compared with conglomerates.









# Largest Fishery & Electricity Symbiosis Project in Taiwan

128 mw

Completion in 2023 H1

Beimen Project successfully aroused the willingness of local fishermen and promoted the development of Fishery & Electricity Symbiosis Project.

2021 2022

2023

November

Start

December

Completed 108mw

Q2

Completed 20.2мw

# **Energy Storage: Invested in 2021**

Founded in 2019, Energy Storage company, TPE Energy was acquired by J&V Energy in 2021.

- Outstanding service quality: SPM (service performance measure) of project sites has achieved 99.92% since 2021, much higher than Taipower's requirement of 95%.
- Cooperated with global industry leaders: TPE is the only SI that has
  cooperated with multiple Tier-1 BESS (Battery Energy Storage Systems) brands,
  such as Powin, Fluence, and Wartsila.
- Speedy and responsive 7/24/365 O&M service: With tier 1 BESS supplier certifications, we operate branches in Taipei, Taoyuan,
   Kaohsiung, and warehouses in both northern and southern Taiwan.





Taipower's First AFC Tender 2MW



First PV+BESS project 6.2 MW



## Water Treatment: Invested in 2021

Founded in 1984, Water Treatment company, Weisheng Envirotech was acquired by J&V Energy in 2021.

Weisheng planned to participate in 34 government tenders for domestic wastewater treatment in 2023, with a total value reaching NT\$24.1 billion (USD 0.75 bn).

Opportunities from the Public Sector

Sewerage

NT\$ 106.8<sub>bn</sub> (US\$3.2 bn)

The budget of the Wastewater Sewerage Development Plan Phase Six (2021-2026). Seawater Desalination

NT\$ 105.0 bn (US\$2 bn)

The budget of the Hsinchu and Tainan Seawater Desalination Plant projects is scheduled to be completed in 2027-28.

Reclaimed Water

NT\$ 15.3 bn (US\$0.5 bn)

The budget of the Reclaimed Water Program, targeting to produce 1,320,000 metric tons by 2031. Additionally, annual revenue from selling reclaimed water is expected to range between NT\$2.1 billion to NT\$3.1 billion.



## Water Treatment: Invested in 2021

After the acquisition with J&V' s resources and funding, Weisheng' s average bidding amount became **9.5 times** the original amount, increasing to NT\$950 mn (US\$28.5 mn) from NT\$100mn (US\$3 mn) and now starting to aim for private sector opportunities.

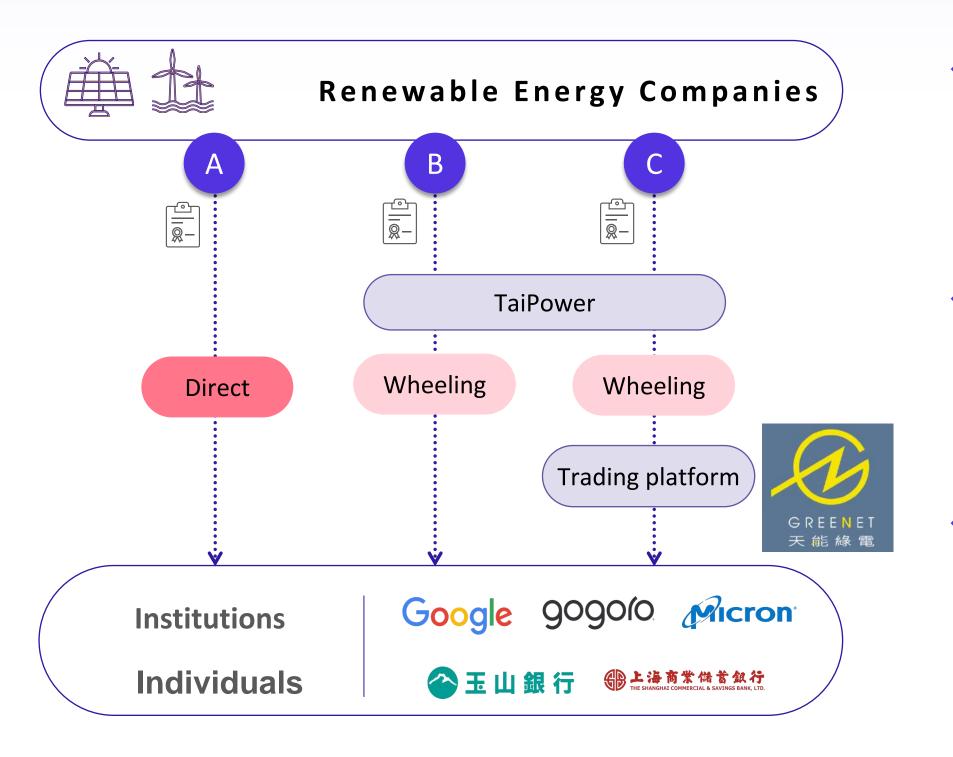
#### Achievements

2021-2022	"Taoyuan International Airport T3 Wastewater Treatment Projects"	NT\$ 2.65 bn (US\$ 82 mn)
2023	"Di Hua Wastewater Treatment Plan – Phase I~III "	NT\$ 3.6 bn (US\$ 111 mn)
2024	"Binjiang Water Reclamation Center Construction Turnkey Project"	NT\$ 9.89 bn (US\$ 305 mn)



# **Electricity Trading: An Emerging Sector**

Supported by more favorable revisions of the regulations for the renewable energy development, J&V established Greenet Corp., the energy trading platform, in 2021 which is 100% owned by J&V Energy.



- Greenet is the **Top 1** electricity trading platform in Taiwan, offering customized renewable energy buying and selling services to help customers find the best **combination of renewable energy solutions**.
- With 600MW of solar power plants developed and continuing to expand to other green energy sectors, such as Wind Energy, we have a solid foundation to start an electricity trading platform.
  - Customers from various industries such as Financials,
    Semiconductors, Electronics, Textiles, and Chemicals. We
    started to supply Google with green energy in 3Q23 and
    Micron in early 2024.

# **GREENET Supplies Electricity across Industries**





































































# Strategic Investment: Eco-friendly Focused





















Onshore Wind 50% holdings

Al Intelligent Aquaculture

Eco-plastics 56% holdings

Biodegradation Technology

E-Bike

ESG Highlights



## **ESG** Highlights

E	<ol> <li>25% utilization of green energy increasing to 100% by 4Q 2024</li> <li>Implemented ISO14064-1 for greenhouse gas inventory</li> <li>Over 600MW of solar photovoltaic systems were developed.</li> <li>Conducted ecological assessments around operational sites and proposed</li> </ol>	7 可負機的系統	<b>9</b> 工業化·創新 及基礎建設	13 <sup>無候行動</sup>	15 保育陸域生態
S	<ol> <li>Annual average salary increasing rate: 8.96%.</li> <li>82.5% employee retention rate.</li> <li>2,287 hours of total employee education and training.</li> <li>30.76% female management.</li> <li>Green energy related charity across 6 counties, 26kW of solar PV system were donated, green energy education programs reached 36,148 individuals.</li> <li>Donations for sports and educational charity are more than NT\$24M (US\$0.8M)</li> <li>More than 10,000 Leopards basketball fans participated in the world's largest carbon reduction action "EarthHour"</li> <li>Beach cleanup 500 meters coastline in Taiyuan, cleaning 200 kg of marine debris</li> </ol>	1終結實窮 「人」(一)(一) 14 保育 海 海 海 海 海 海 海 海 海 海 海 海 海 海 海 海 海 海 海	3 健康與福祉  一人人  8 合適的工作  8 及經濟成長	4 優質教育 10 減少國內及等	5性別平權 (13 <sup>氣候行動</sup>
G	<ol> <li>2023 Sales revenue NT\$6.8B(US\$212M), YoY+7.66%, net income NT\$1B(US\$31M), YoY+116%, EPS NT\$ 8.77, YoY+118%. Reaching a new high in growth.</li> <li>Board Diversity: 28.6% of female directors on the board higher than average 15.6%</li> <li>Board Independence: 57% independent directors on the board.</li> <li>17 sustainability-related proposals were reported to the board of director.</li> <li>Ranked #1 in the top 100 fast-growing companies in 2023 selected by CommonWealth Magazine.</li> </ol>	5性別平權	8合適的工作 及經濟成長	17多元夥伴關係	

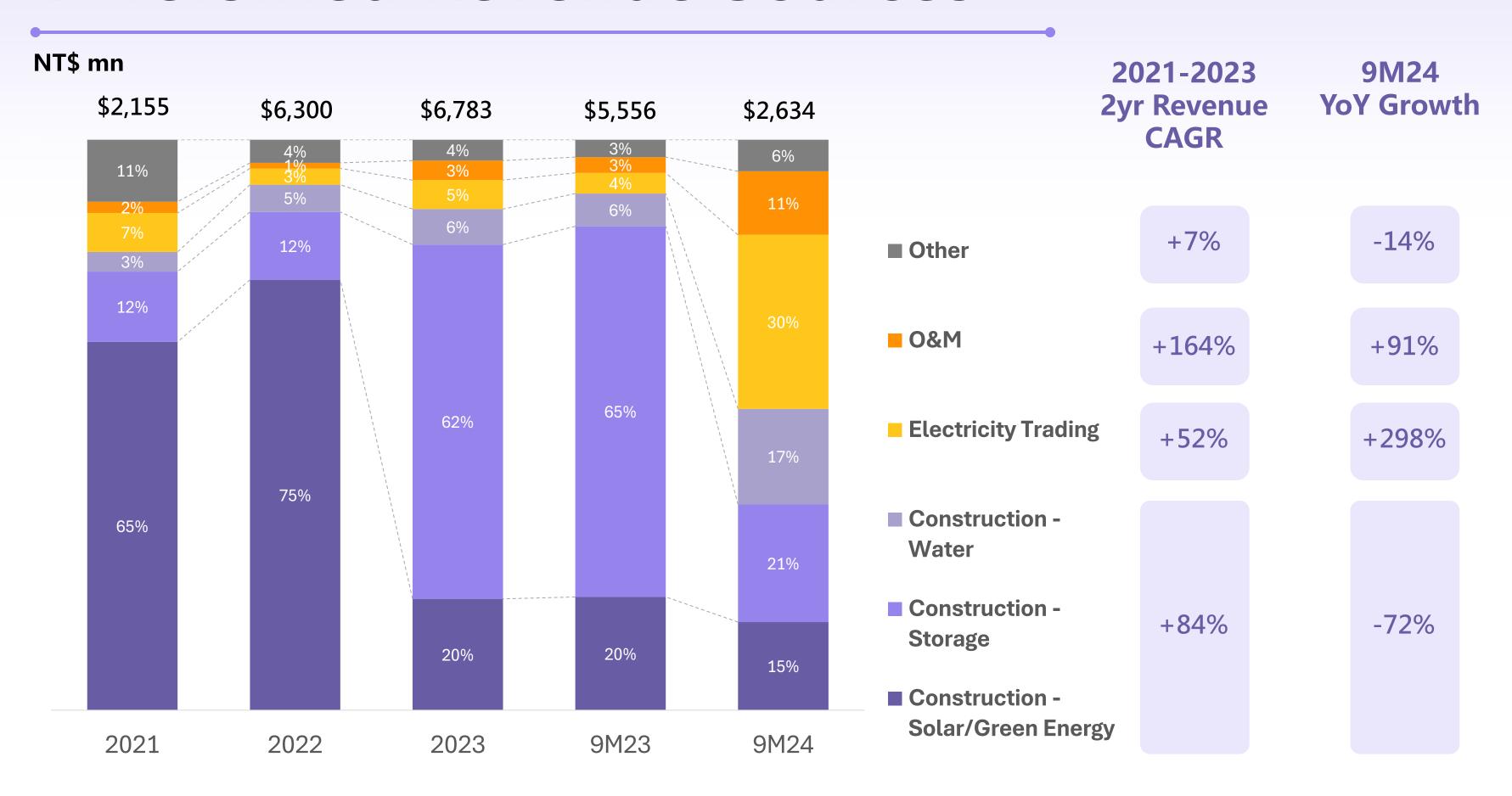


## Thank You!

# Appendix – Financial Information



#### Diversified Revenue Sources





## 3Q24 Consolidated Income Statements

NT\$ million	3Q24	2Q24	3 <b>Q</b> 23	QoQ	YoY
Net Revenue	619	1,013	2,597	-39%	-76%
Gross Profit	86	179	459	-52%	-81%
Gross Margin	13.8%	17.6%	17.7%		
Operating Expenses	148	161	120	-8%	24%
SG&A percent of Sales	24.0%	15.9%	4.6%		
Operating Income	-63	18	339	_	-
Operating Margin	-10.1%	1.8%	13.0%		
Net Non-Operating Income (Loss)	49	125	223	-61%	-78%
Pre-Tax Income	-14	143	561	_	-
Income Tax Expense	-15	6	81		
Minority Interest	-6	3	5		
Net Income to Parent	7	134	476	-95%	-98%
Net Margin <sup>1</sup>	1.2%	13.2%	18.3%		
EPS (NT\$)	0.05	1.11	4.10	-95%	-99%
ROE	0.6%	11.8%	55.2%		
Depreciation and Amortization	52	61	37		
CAPEX	87	95	50		



#### 9M24 Consolidated Income Statements

NT\$ million	9M24	9M23	YoY
Net Revenue	2,634	5,556	-53%
Gross Profit	371	1,086	-66%
Gross Margin	14.1%	19.5%	
Operating Expenses	431	340	27%
SG&A percent of Sales	16.3%	6.1%	
Operating Income	-60	746	_
Operating Margin	-2.3%	13.4%	
Net Non-Operating Income (Loss)	171	314	-46%
Pre-Tax Income	112	1,060	-89%
Income Tax Expense	-11	168	
Minority Interest	-17	8	
Net Income to Parent	139	884	-84%
Net Margin <sup>1</sup>	5.3%	15.9%	
EPS (NT\$)	1.12	7.66	-85%

ROE	4.0%	36.8%
Depreciation and Amortization	156	104
CAPEX	468	303



## 3Q24 Consolidated Balance Sheet

	2024/	9/30	2024/	6/30	2023/9/30	
NT\$ million	\$	%	\$	%	\$	%
Cash and Cash Equivalents	2,749	21%	1,945	18%	1,944	24%
Notes & Accounts Receivable, Net	470	4%	486	5%	311	4%
nventories	65	1%	68	1%	34	0%
Other Current Assets	1,659	13%	1,376	13%	2,591	32%
ong-term Investments	1,564	12%	1,479	14%	1,001	12%
ixed Assets	3,940	31%	3,743	35%	1,466	18%
Other Long-term Assets	2,390	19%	1,481	14%	790	10%
Total Assets	12,837	100%	10,577	100%	8,137	100%
Current Liabilities	4,386	34%	2,885	27%	2,892	36%
Bond Payable	55	0%	449	4%	0	0%
ong-Term Bank Loans	970	8%	983	9%	713	9%
Other Non-Current Liabilities	1,636	13%	908	9%	514	6%
Total Liabilities	7,047	55%	5,226	49%	4,119	51%
Common Stock	5,458	43%	5,048	48%	3,736	46%
Total Equity	5,790	45%	5,351	51%	4,018	49%
Book Value per Share (NT\$)	39.8		38.9		32.1	
Current Ratio	113%		134%		169%	
Net Cash (Debt) to Equity	-18%		-10%		-3%	





NT\$ million	2019	2020	2021	2022	2023
Net Revenue	176	211	2,155	6,301	6,784
Gross Profit	80	97	483	1,307	1,272
Operating Expense	74	100	249	430	441
Operating Profit	6	-4	234	876	832
Income before tax	22	216	249	657	1,215
Net Income	24	185	226	454	1,014
EPS (NT\$)	0.33	2.54	2.30	4.03	8.77

YoY (%)							
2019	2020	2021	2022	2023			
5%	20%	919%	192%	8%			
-8%	20%	400%	171%	-3%			
1%	36%	148%	73%	2%			
-56%	-	-	274%	-5%			
-77%	895%	15%	164%	85%			
-75%	664%	22%	101%	123%			
-75%	664%	-9%	75%	118%			

Gross Margin	45.8%	45.7%	22.4%	20.7%	18.8%
Opex/Sales	42.1%	47.5%	11.5%	6.8%	6.5%
Operating Margin	3.7%	-1.8%	10.9%	13.9%	12.3%
Net Margin <sup>1</sup>	13.7%	87.3%	10.5%	7.2%	14.9%
ROE <sup>2</sup>	2.9%	20.3%	14.0%	18.6%	30.9%

Note 1: Net Margin = Revenue / Net Income to Parent



## 5-year Balance Sheet

NT\$ million	2019	2020	2021	2022	2023
TOTAL ASSETS	1,550	2,002	5,146	8,207	8,774
Cash	301	268	700	1,478	1,099
NR & AR	12	21	633	181	307
Inventory	0	24	0	157	74
Fixed Asset	955	1,015	1,234	1,258	3,368
TOTAL LIABILITIES	733	973	2,760	5,348	4,615
Bond Payable	0	0	0	0	797
Long-Term Bank Loan	483	626	675	636	798
AP & NP	5	9	1,275	921	835
TOTAL EQUITY	817	1,029	2,387	2,859	4,159

A/R Turnover Days	55	29	55	24	13
Inv. Turnover Days	22	39	3	6	8
A/P Turnover Days	79	23	145	84	59
Cash Conversion Cycle	(2)	44	(87)	(55)	(38)

	% of Total Assets								
2019	2020	2021	2022	2023					
100%	100%	100%	100%	100%					
19%	13%	14%	18%	13%					
1%	1%	12%	2%	3%					
0%	1%	0%	2%	1%					
62%	51%	24%	15%	38%					
47%	49%	54%	65%	53%					
0%	0%	0%	0%	9%					
31%	31%	13%	8%	9%					
0%	0%	25%	11%	10%					
53%	51%	46%	35%	47%					

Note 1: A/R Turnover Days = (Average Accounts Receivable over the Past Two Years× 365) / Current Year Revenue

Note 2: Inv. Turnover Days = (Average Inventory over the Past Two Years × 365) / Current Year Cost of Goods Sold

Note 3: A/P Turnover Days = (Average Accounts Payable over the Past Two Years × 365) / Current Year Cost of Goods Sold

Note 4: Cash Conversion Cycle = A/R Turnover Days + Inventory Turnover Days – A/P Turnover Days

# Appendix – Flagship Projects



## Solar Iconic Projects

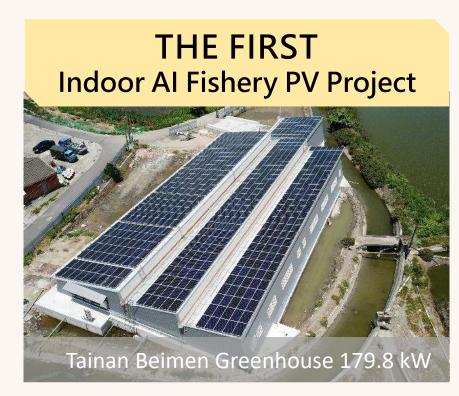
 J&V dominates in variety types of PV projects all over Taiwan

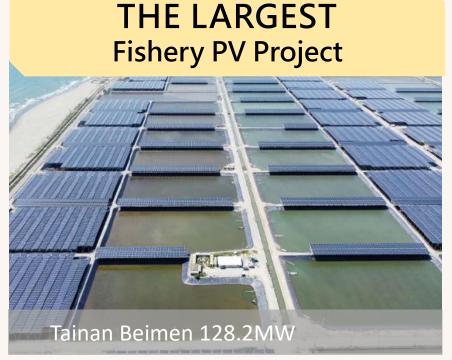


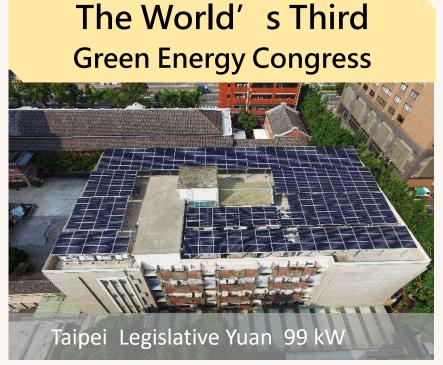


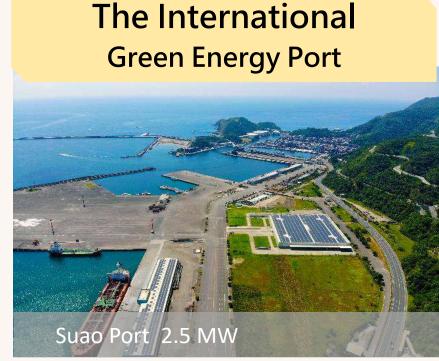


THE LARGEST











## **Energy Storage: Our Achievements**

Taipower's
First ESS
Tender, which
completed the
Fastest
20MW



First small BESS demo site 10kW



Largest BESS sites

100MW each







#### Water Treatment: Achievements

#### Domestic Sewage





#### Industrial Sewage





#### Water Resources Reservation





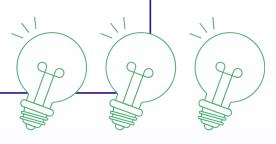
# Appendix – ESG

## Sustainable Actions - Green Energy and Multiple Wins with Fishery & Electricity



#### Green Energy Aquaculture Innovation

- Largest Fishery & Electricity Symbiosis Project in Taiwan
- Pursuing Quality Growth
- **Outstanding Execution**



#### **Environmental Protection Local Prosperity**

- Rural Welfare Driven by Green Energy
- Natural Environment and **Biodiversity Preservation Ecological Preservation**



2024 Taiwan Sustainability Action Awards – Gold Award



2023 PwC's Sustainability Impact Awards - Selected





#### Sustainable Governance - Record High Revenue and Profit



Listed in the 100 Fast-Growing Companies by CommonWealth Magazine for Two Consecutive Years - Top 10



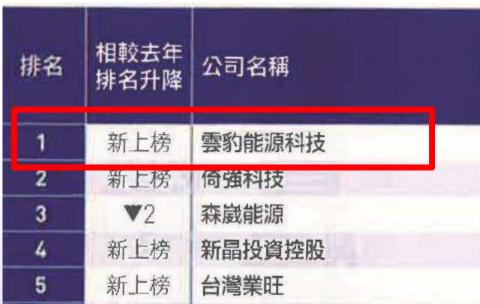
2024: Top 5000 Electricity Supply Industry Companies by CRIF-Ranked 7th



2024: Newly included into MSCI Global Small Cap Index







#1 position of the 100 fast-growing companies in 2023 by CommonWealth Magazine

#7 position of the 100 fast-growing companies in 2024 by CommonWealth Magazine



Newly included into MSCI Global Small Cap Index



#7 position of top 5000 Electricity Supply Industry Companies by CRIF



## Friendly Environment



#### 雲豹能源科技股份有限公司

自願遵循淨零標章申請規範, 落實淨零行動, 謹核定為本聯盟成員 特頒此證

有效期間: 2024年8月20日至2025年8月19日

台灣淨零行動聯盟主席





NET ZER # 38

Achieved the 'Green Level' of the NET ZERO Certification in 2024



#### 2024 NET ZERO Certification - Green Level



Obtained ISO 9001 Quality Management System, ISO 45001 Occupational Health and Safety Management System, ISO 14001 Environmental Management System, and ISO 14064-1 Greenhouse Gas Inventory.



9001

ISO 9001 Quality Management System



ISO 14001 Environmental Management System



ISO 45001 Occupational Health and Safety Management System



ISO 14064-1 Greenhouse Gas Inventory





## Friendly Workplace



Happiness Enterprise Awards in 2022 and 2023 - Gold Award



Awarded the Ministry of Education Sports Administration - Sports **Enterprise Certification in 2024** 

#### Sustainable and Environmentally Friendly

- Beach Cleanup: Protect Green Ecology
- Carbon Reduction Cup 3×3 Basketball Match
- Vegetarian Banquet: Low Carbon Diet

#### Multidimensional Development

- Diverse Clubs
- Training
- Physical and Mental **Health Promotion**



Activities

#### Friendly and Equal

- Fair Performance Management System
- High Retention Rate
  - Women-Friendly Workplace

#### Well-Established Benefits

- Company Trip
- J&V Family Day
- Flexible Work Hours **During Major Holidays**
- Annual Health Checkup









## Social Responsibilities

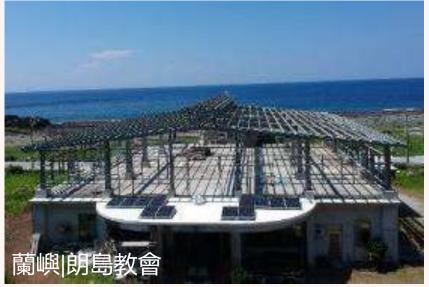
Since 2016, J&V has been showcasing the significance of renewable energy, environmental sustainability, and community development through continued green energy initiatives.

By donating solar power systems to rural areas, promoting energy self-sufficiency, and advocating for green energy education, J&V facilitates collaboration among corporate partners, NGOs, schools, and communities, illuminating a path towards sustainable development



















#### Social Responsibilities

The Hearing Impairment Baseball Team



Hearing Impairment Baseball Club Sponsorship

TAIWAN BEER LEOPARDS
Professional Basketball Team



Holder of basketball team in Professional League

FS1 League's Title Sponsor for Taipei Team.



FS1 League Title Sponsorship of Taipei Futsal Club

Lien De-An, National Luge Athlete



Luge National Athlete Sponsorship

Supporting Mini-Football Events Across Taiwan



Taiwan National Mini-Football Tournaments Sponsorship

Youth Soccer Charity Project



Support the development of Young Children's Football in Rural Areas.



#### **NBA Superstar Joins!**

The signing of NBA superstar Howard by the TAOYUAN LEOPARDS in 2022 ignited a fervent interest in basketball games nationwide.

Scoring Champion of the Year Rebounding Champion of the Year















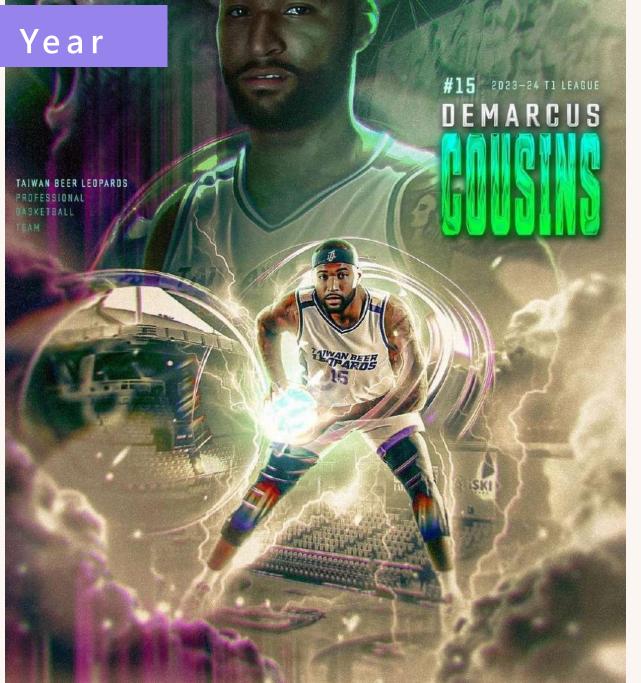
### TAIWAN BEER LEOPARDS Officially Debut

P Best Manager of the Year

Tan Favorite Player of the Year

TAIWAN BEER LEOPARDS Signs NBA Star DeMarcus Cousins, Sparking Excitement in Taiwanese Basketball!

Through themed events, fan interactions, and an enhanced arena experience, TAIWAN BEER LEOPARDS aims to provide fans with a richer and more unique viewing experience. This initiative seeks to foster a renewed team spirit and style, offering fans greater anticipation as the new season approaches. With full commitment, the team is poised for the journey toward championship glory.









### Social Responsibilities



To provide children in rural areas with equitable educational opportunities and to guide them towards positive and appropriate developmental paths, the CountryEDU Charity Foundation has been established, along with the implementation of public welfare education programs.

J&V Energy's recent milestone highlights the need for more charitable enterprises to support the development of education and foster sustainable talent in Taiwan.

# Establishment of CountryEDU Charity Foundation

